

### **Commercial Property Negotiator Role**

# **Job Title**

**Commercial Property Negotiator** 

#### Role

White Commercial are looking for a full time enthusiastic and personable commercial property negotiator to join their small commercial property team, based in Banbury.

# **Essential Skills/Requirements**

Full driving licence & owns own vehicle

Able to use Microsoft suite and confident with other computer packages (CRMs etc)

Confident and professional manner – is able to communicate with a wide range of people including clients/B2B and members of the public

Someone who is looking for a long term career within the business

#### **Preferable**

Some previous experience within commercial property or estate agency businesses however this is not essential as full training will be provided for the right candidate.

## Job Role (after training period)

- Arranging/carrying out property inspections (normally within Banbury/Bicester/Brackley areas)
- Negotiating sale and leasehold transactions and putting together heads of terms/instructing solicitors
- Property inspections and meetings with new/existing clients
- Producing marketing reports and property schedules for clients
- Attending client meetings
- Attending professional events and agents' events
- Updating the CRM with new enquiries
- Weekly team meetings
- Answering and appropriately dealing with telephone calls

#### What we are offering

Professional development and training as appropriate/required

Internal systems training (CRM, Reporting etc)

Mileage for inspections (not to/from work)

Hybrid working where appropriate i.e. admin half day (after training period)

Small friendly team

Salary dependant on experience

# **How to apply**

Please email your CV with a cover letter to Verity Barber verity@whitecommercial.co.uk